

Enterprise Access to Best-in-Class Franchise Underwriting and Business Development Tools

Streamline your underwriting and business development processes. A Franchise Registry Subscription provides your team with a unified source for franchise analytics and loan approval needs.

#### Improve portfolio outcomes:

FRANCHISE REGISTRY

Provide business development and underwriting departments performance insight through an entire economic cycle with an inside view of an average life of a loan through franchise analysis over a 7-10 year period

Gain access to every FUND report/score

Improve your ability to monitor portfolio performance: The FRUNS monthly updates ensures that you have every franchise coded correctly in your database to accurately monitor portfolio performance

Provide extra protection with regulators

#### A Franchise Registry Enterprise Subscription Opens Doors to Critical Franchise Reports, Analysis and Data

Sample Business Development Data

**Projected Units by State** 

Average Unit Ownership Transfer Per Year

Average New Unit Openings Per Year

New Unit Openings by State

Franchisor Revenues

Success Rates by States

Sample Underwriting Data

**Historical Unit Success Rate** 

**Projected Unit Success Rate** 

Franchise Nationwide Footprint (# of States/Territories/unit)

**3- Year Continuity Rate** 

3- Year Growth Rate

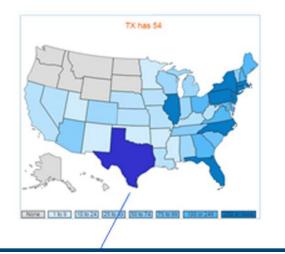
Franchise Recurring Revenue Self- Sufficiency



# Franchise Registry Enterprise Subscription

Centralized Access to All Your Business Development and Franchise Underwriting Needs

### State-by-State Information on Every Major Brand in the United States



Simply hover your mouse over the state to see state-specific information for the brand you are interested in

## OUR TEAM IS READY TO HELP YOU MEET YOUR NEED









5%

State Specific Data and analysis

While working with FRANdata, we " found a team similarly dedicated to the *goal of helping clients maximize* opportunities through data. We evaluated the FUND score with its supporting attributes and discovered that by combining FRANdata's brand-level risk information with Experian's Financial Stability Rating, clients can get a more complete picture of severe delinquency or business failure risk for individual franchisees. This should be particularly useful to clients with portfolios that are rich with franchise customers.

#### - Piew Datta

Director of Commercial Data Science at Experian